

ulyссе ↗

Building the air travel companion of the future



We are on a mission to build the best travel companion for air travel.

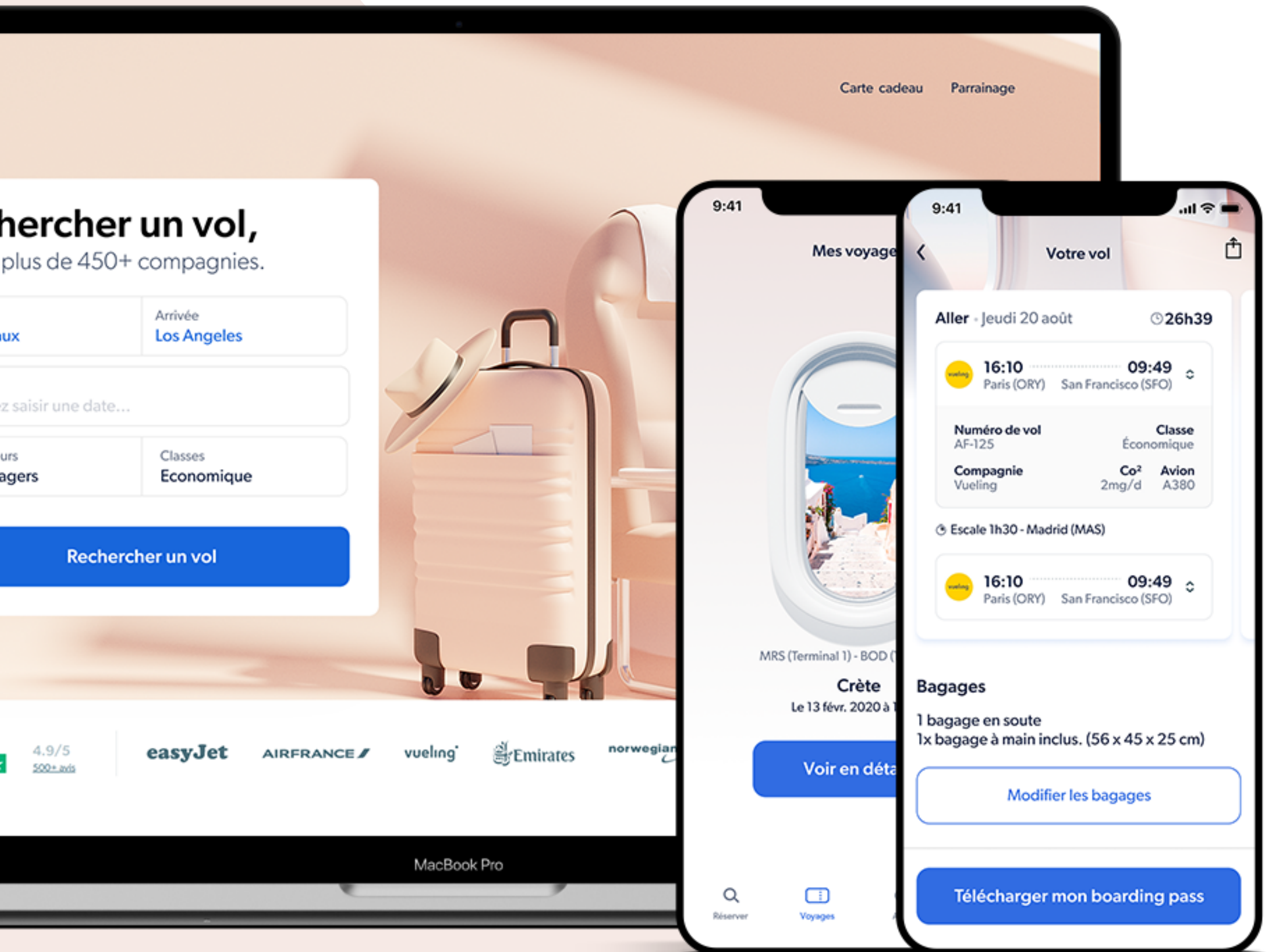
Book a flight
in under 2 minutes

All airlines,
one experience.

All services
traveler need.



We distribute all airline tickets in one platform...



The easiest way to book a flight

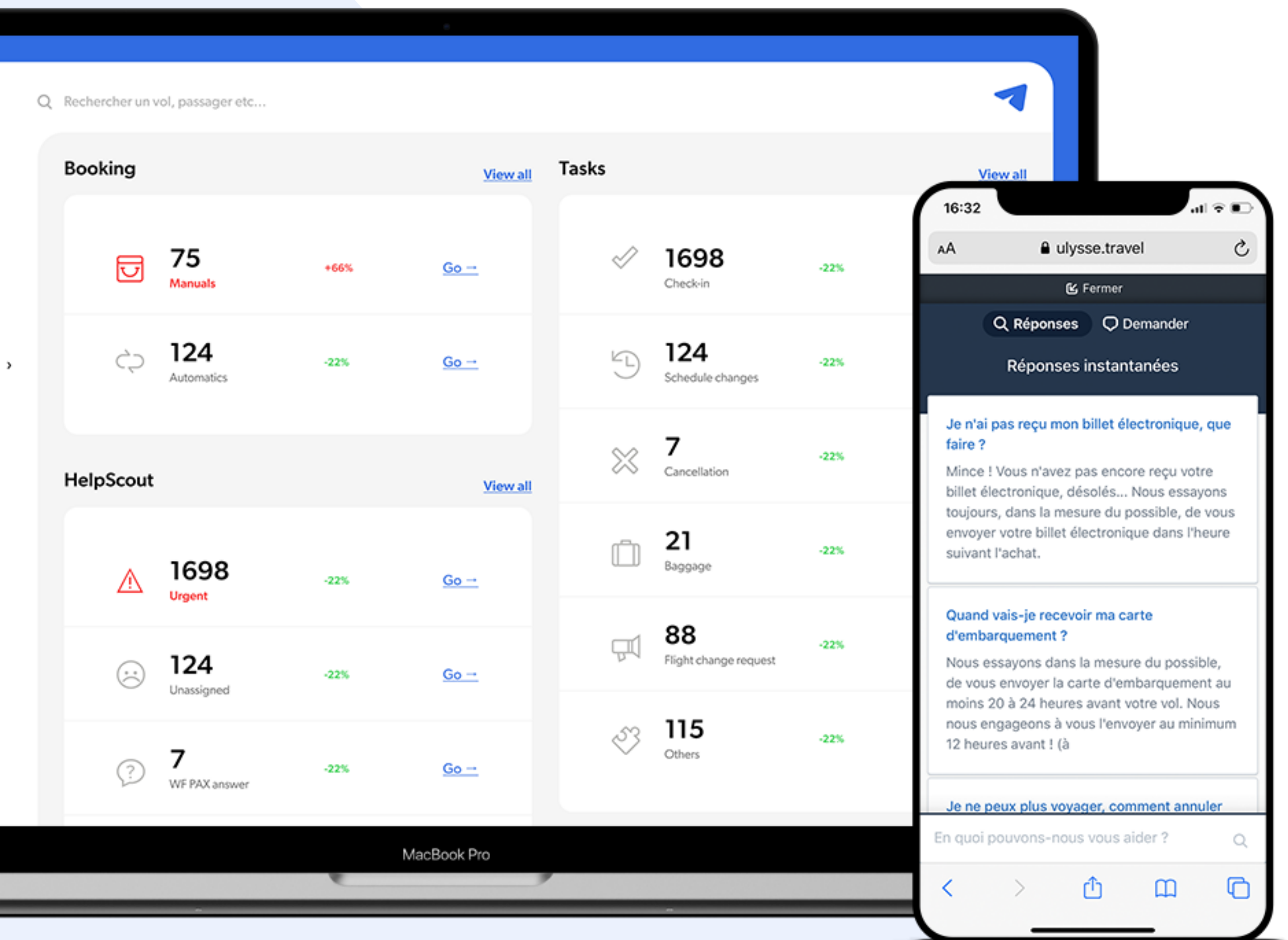
No ads, no hidden fees or untraceable luggage cost. Traveler profile and payment informations saved.

Book on desktop, travel with our app

Automatic check-ins, flight delay / cancellation service, shared payment real time flight data and much more...

| Solution

...with a world-class customer service.



Average response time below 1h

Available only by email to maximize quality. We also have a whatsapp support 6h before take-off.

Build to scale

50% of tech team is dedicated to customer service tools. Proprietary backoffice, task manager, airlines database.

And it works!

#01

We are the highest rated flight booking services in the world on Trustpilot.

42%

of our customers have booked more than twice.

2M€

GMV in 2019, growing 65% YoY in 2020, despite the crisis.

 Trustpilot



TrustScore 4.9 | 603 avis



We have a strong team with XP in both tech & travel

Founders



Axel

CEO and frequent traveler (+40 countries)



Lancelot

CTO and founder of 2 profitable startups (Labellevie, Swello)

Investors & advisors

Kima Ventures

Partner : Jean De La Rochebrochard

Georges Benharroche

Global Distribution Director @AirFrance

Jonathan Lefèvre

ex-Head of CS @Captain Train

Board members

Daniel Beutler

ex-CEO @Trainline (2B£ IPO)

Antoine Martin & Alexis Bonillo

Zenly (acquired by Snap)

Karim Kaddourah & Thibault Chassagne

Virtuo (\$33.5M fundraised)

Rémi Bardoux

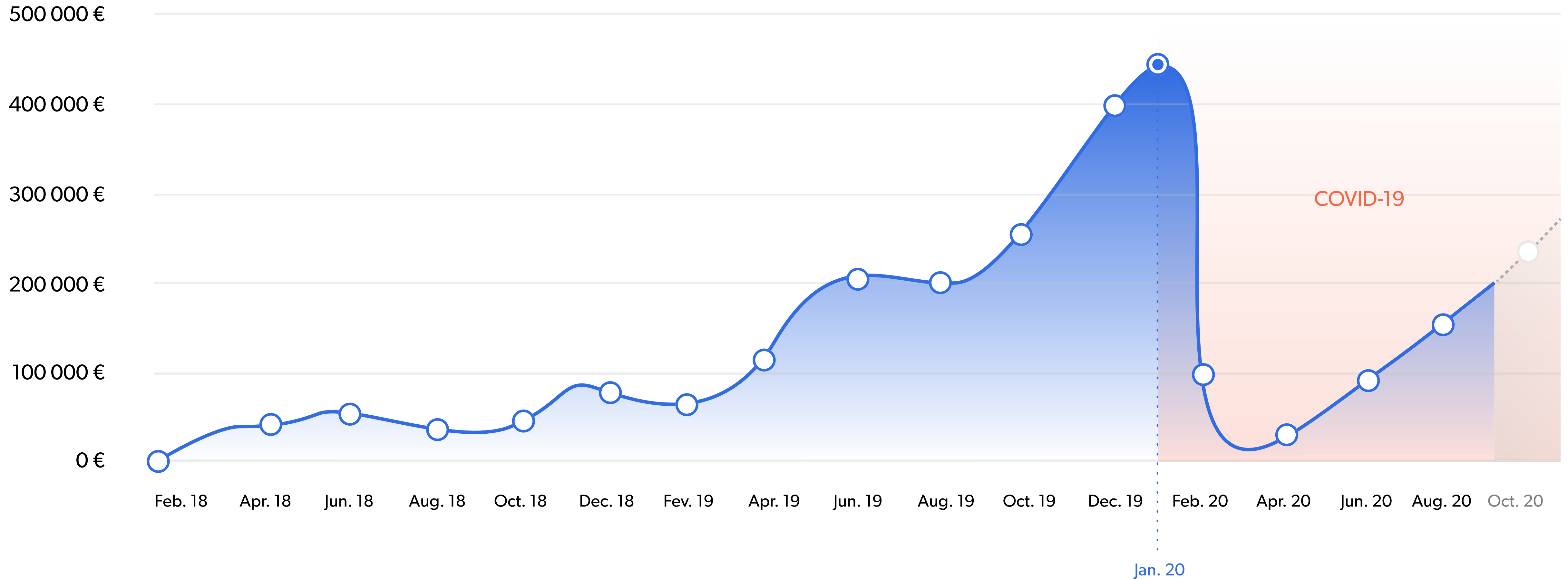
ex-CPO @Kaptén

Olivier Roche

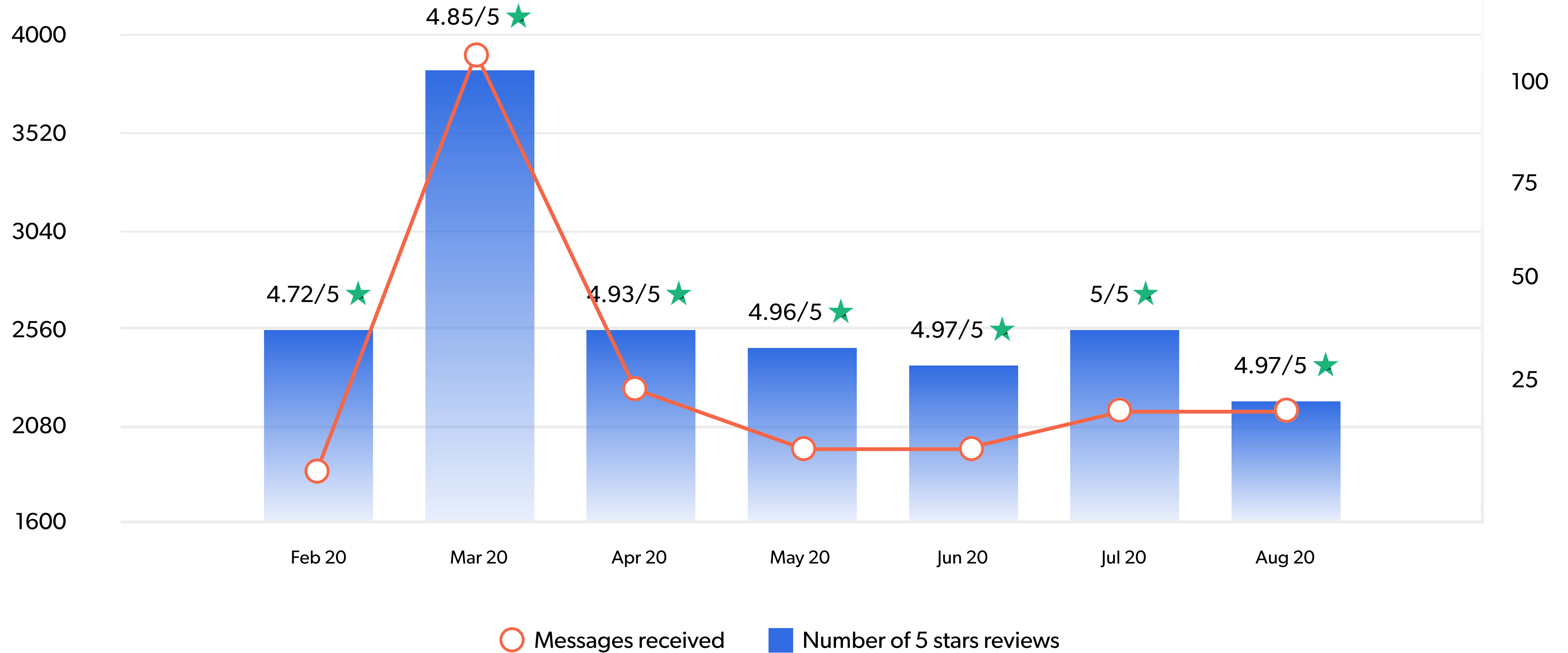
Founder @Promovacances & ex-CMO @TuiFly

Traction

We've been hit hard by COVID-19.



But we managed to keep clients happy during this turbulent time



We are now working hard on restoring confidence.

Integrated travel info
into our product.

Provider users with
up to date travel restrictions

Fly now, payer later
vouchers




I Solution #1

Travel information built into our product.

We show informations about the destination on the results page, on their account, and in-app.

1.2% of conversion gained – 24% clicks on “more information”

On search results :



Infos COVID-19 du 12/10/2020 pour Paris vers Lisbonne:

Il va falloir vous organiser un peu

● Frontière partiellement fermée ● Masque obligatoire ● Test PCR non obligatoire

[+ d'infos →](#)

✕


In user account :

Paris *vers* **Londres**

21 février

RÉFÉRENCE DE RÉSERVATION

UL-8L123PQ4JM



Infos COVID-19 du 12/10/2020 pour Paris vers Londres:

Il va falloir vous organiser un peu

● Frontière ouverte ● Masque obligatoire
● Test PCR non obligatoire

[+ d'infos →](#)

I Solution #2

We built the most comprehensive guide on travel restrictions for french travelers

Coronavirus (COVID-19) - Réouverture des frontières, reprise des vols internationaux : consultez notre page dédiée.

ulyse

Invitez vos amis Carte cadeau Week-end Aide

ACCUEIL - ACTUS - COVID-19 - RÉOUVERTURE DES FRONTIÈRES

Réouverture des frontières

Dernière mise à jour : 10 octobre 2020 11:58

Retrouvez sur cette page les dernières informations par pays pour les voyageurs français, suite à l'épidémie de coronavirus.

Carte d'ouverture des pays Conseils aux voyageurs

Partager cette page :

Trustpilot 4.9/5 631 avis

easyJet AIRFRANCE vueling Emirates norwegian SP AIRPORTS transavia +450

Carte de réouverture des frontières

Retrouvez sur cette carte les pays dont les frontières sont ouvertes aux voyageurs français.

Dernière mise à jour : 10 octobre 2020 11:58

CANADA ÉTATS-UNIS

ROYAUME-UNI BELGIQUE FRANCE ESPAGNE ITALIE TURQUIE SYRIE MAROC ALGÉRIE LIBYE ÉGYPTÉ SAHARA

NORVÈGE FINLANDE ESTONIE BIÉLORUSSIE UKRAINE KAZAKHSTAN TURKMÉNISTAN AFGHANISTAN PAKISTAN NÉPAL

RUSSIE MONGOLIE CHINE CORÉE DU NORD

→ #1 result on "reouverture frontieres", "ouverture frontiere", "reprise des vols internationaux"

→ More than **2M** impressions on Google

→ **150K** pageviews per month

I Solution #3

Pay now, fly later

Represent 80% of our sales during Christmas.

- works on **every airline, every destination**, on our website
- valid **2 years**, allow customers to wait until air traffic recover
- usable **multiple times**
- digital or physical



**Carte cadeau
d'embarquement**

→ 100% des compagnies aériennes
→ 100% flexible : destinations, dates et horaires au choix

Le petit mot sympa ↘

« Joyeux Noël Mélanie,
profitez bien de vos
vacances. »

— De la part de **l'équipe d'Ulysse**

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ulyссе ↗

Thank you.

Let's stay in touch
Mounir Laggoune
mounir@ulyссе.com

