

PEOPLE + TECHNOLOGY

ADVANCED TECHNOLOGY TO TAKE CARE OF YOUR CREW & PASSENGERS

MISSION:

PROVIDING THE BEST AND MOST EFFICIENT LAYOVER EXPERIENCE FOR YOUR CREW & PASSENGERS





API
OVERVIEW



CREW
ACCOMMODATIONS



DISRUPT
PASSENGERS



POWERFUL PRODUCT SUITE

PEOPLE + TECHNOLOGY

ACES

MYCrewCare

INSIGHT+
A Business Intelligence Platform

JETRFP

DPAX

HOTEL
EXPRESS



API IS THE GLOBAL LEADER



Reserve over
10,000,000
rooms annually



Manage
\$3.3 Billion
in spend



Contract with
3,700
hotel suppliers



Handle
2,000,000
"last minute"
changes every year



Audit
48,000+
invoices
annually



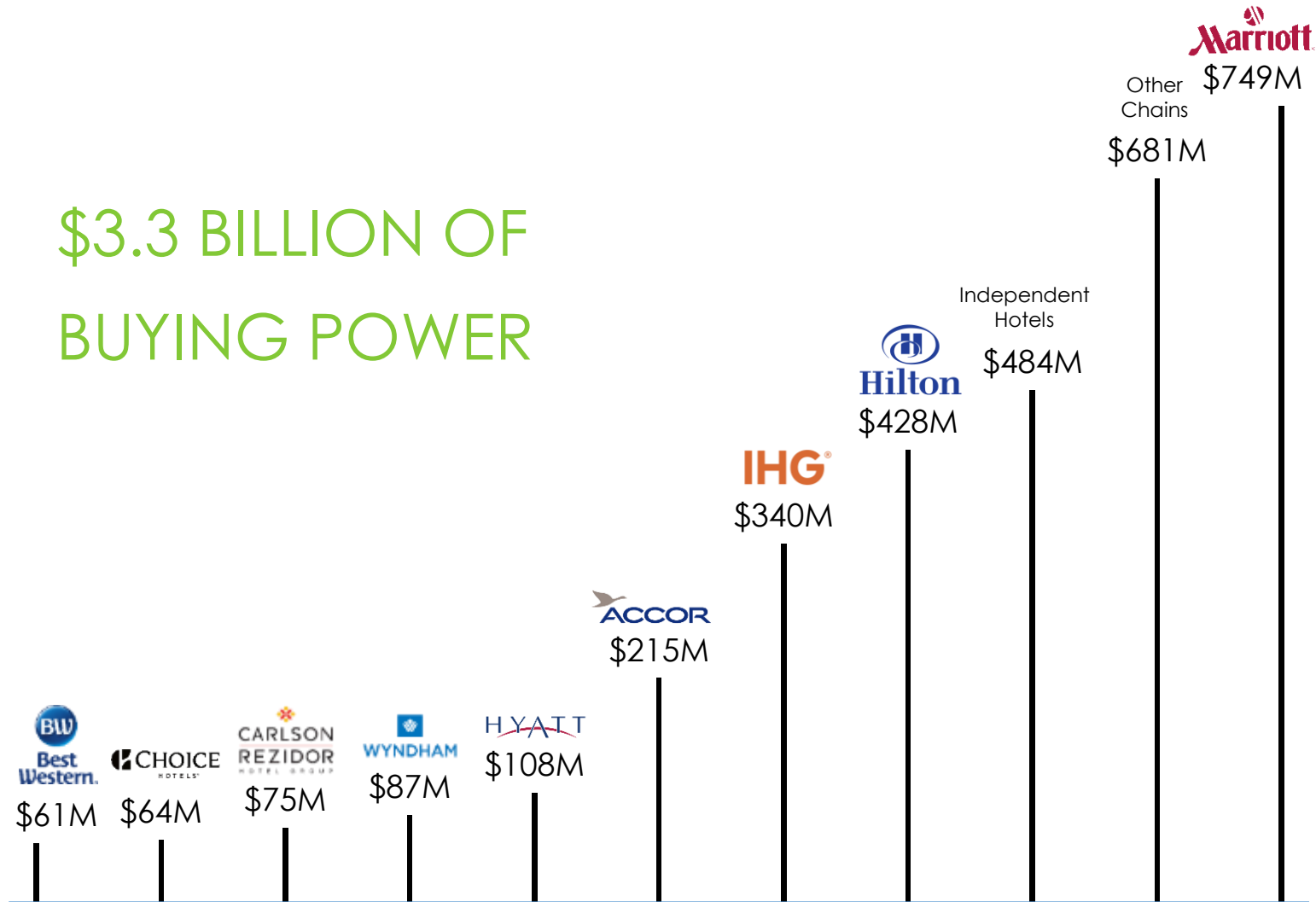
Accommodate
85
Airlines Globally





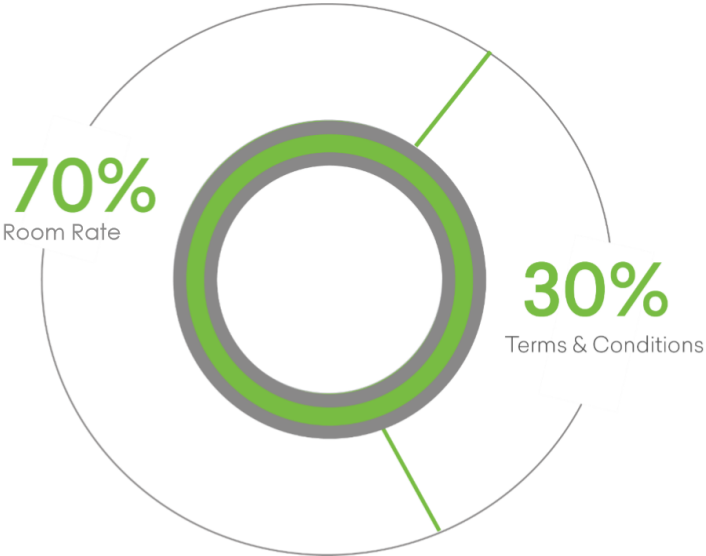
WE LEVERAGE OUR RELATIONSHIPS WITH HOTEL CHAINS & OWNERS

\$3.3 BILLION OF BUYING POWER



POST COVID SAVINGS

COST OF ACCOMMODATIONS



CONTRACTUAL TERMS & CONDITIONS
NEGOTIATED ACROSS THE
AIRLINE'S HOTEL NETWORK

\$45M in Savings Achieved for API Clients

The COVID-19 pandemic has illuminated positive results achieved by API's procurement processes which are driven by market intelligence. The **API Market Intelligence Platform** reviewed changing market conditions allowing account management teams to correctly guide clients concerning contract risk management.



Taking steps in advance of the full potential ramifications of the virus, our [Market Analytics Team](#) thoroughly reviewed international market intelligence available through our many years in the industry and our extensive network of partnerships. Risk-assessment in the accommodations markets combined with strategic sourcing has allowed us to achieve approximately **\$45,000,000 (USD) in annualized savings opportunities** for our global clients.

While the Workforce Confidence Index continued to fall, API [surveyed each of our contracted hotels](#) in early March to report on their enhanced cleaning and sanitizing



API
OVERVIEW

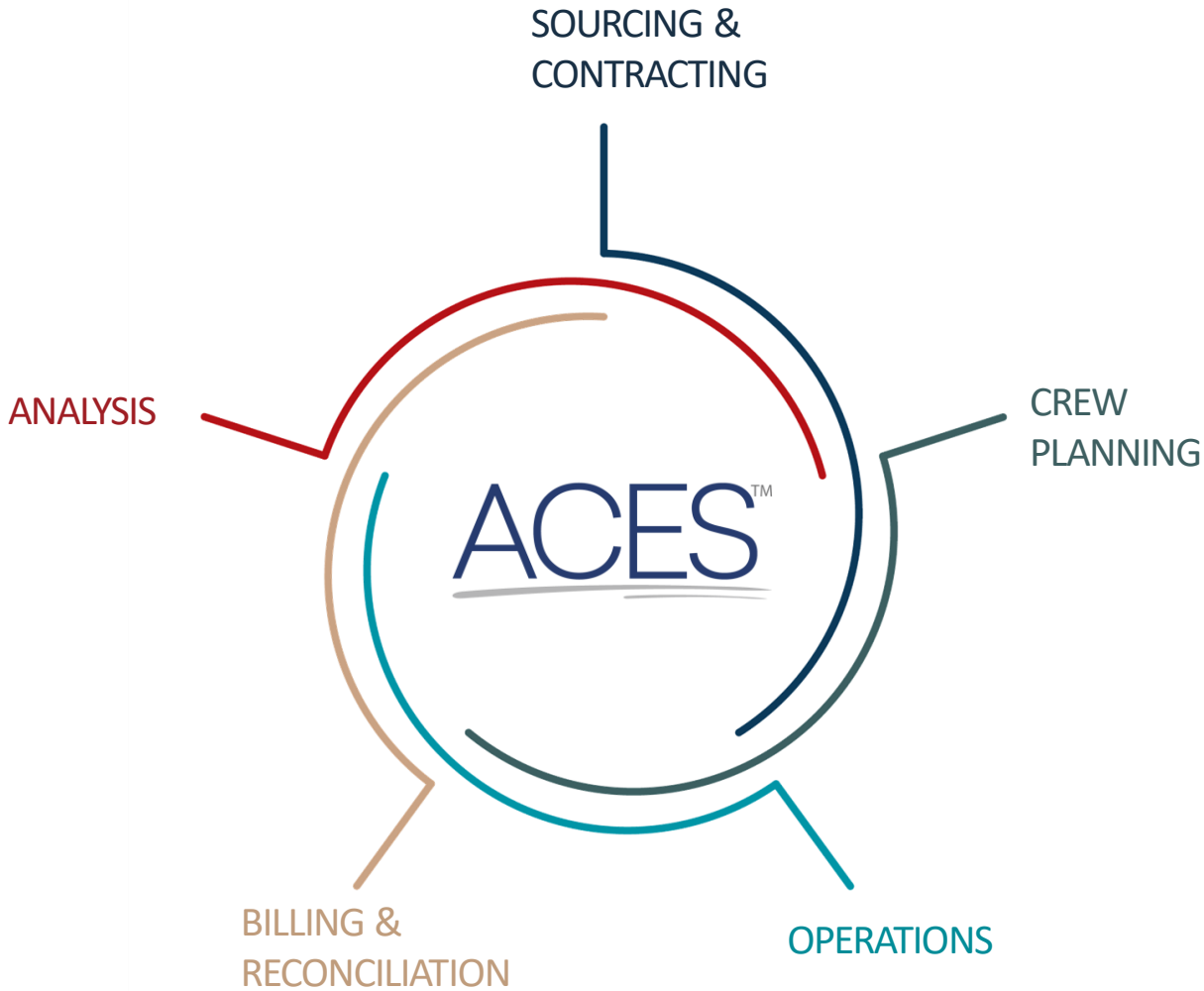


CREW
ACCOMMODATIONS



DISRUPT
PASSENGERS

END-TO-END TECHNOLOGY + SERVICES PLATFORM



AN INTEGRATED
SOLUTION

REDUCES OPERATIONAL COSTS
+
ENHANCES THE CREW LAYOVER
EXPERIENCE

TECHNOLOGY AT OUR CORE

ACES™

- Automating the entire cycle of crew travel
- Everything on one core platform
- Flexible, feature-rich customizable design to fit your needs

CORE FUNCTIONS

- Crew planning
- Day of operations
- Hotel confirmation
- Airline & crew notification
- Hotel arrival validation
- Billing, reconciliation, treasury & tax management
- Analytics

API Airline Services

Contact Us : Email: rescenter@apihotels.com Phone: 0-800-480-159 [API Live Chat](#)

View Supplier Schedules

City: (Optional) Services: Hotel Transportation Both

Bid Period: 11 Feb 19-10 Mar 19

City	Supplier	Type	Created	Released By API	Re-Released	Acknowledged By Hotel	Acknowledging User	View Schedule	Export Schedule
LAX	Crowne Plaza Costa Mesa	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	08-Feb-2019	gcatsellanos	Retrieve	Download
LAX	Sheraton Cerritos	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	dmtsuya	Retrieve	Download
LAX	Ayres Hotel Orange	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	Corylrwin1	Retrieve	Download
SYD	Intercontinental Sydney Double Bay	Hotel	02-Feb-2019	03-Feb-2019	<input type="checkbox"/>	03-Feb-2019	sydc	Retrieve	Download
NRT	International Garden Hotel NRT	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	09-Feb-2019	NRTGHN	Retrieve	Download
BNE	Softel Brisbane Central Hotel	Hotel	02-Feb-2019	03-Feb-2019	<input type="checkbox"/>	04-Feb-2019	SOFBNE	Retrieve	Download
LAX	Westdrift Manhattan Beach	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	06-Feb-2019	laxnmmscontrol	Retrieve	Download
LHR	Bentley Hotel	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	AZaffer	Retrieve	Download
SFO	The Stanford Court	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	tdirecto	Retrieve	Download
YVR	The Sutton Place Hotel	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	16-Feb-2019	SUTTONANZ	Retrieve	Download
SIN	Oasia Hotel	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	OASIADM	Retrieve	Download
AKL	Holiday Inn Auckland Airport	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	Reserve1	Retrieve	Download
LAX	Ayres Hotel Manhattan Beach-Hawthorne	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	06-Feb-2019	AyresMB	Retrieve	Download
SYD	Pulman Sydney Airport	Hotel	05-Feb-2019	05-Feb-2019	<input type="checkbox"/>	05-Feb-2019	RESERVATION	Retrieve	Download

TECHNOLOGY AT OUR CORE



- Responsive mobile platform
- Improves quality of life for crew and support staff

CORE FUNCTIONS

- Accommodation notification
- Ground transport notification
- Crew room cancellation
- Local info
- Feedback
- Complaint resolution





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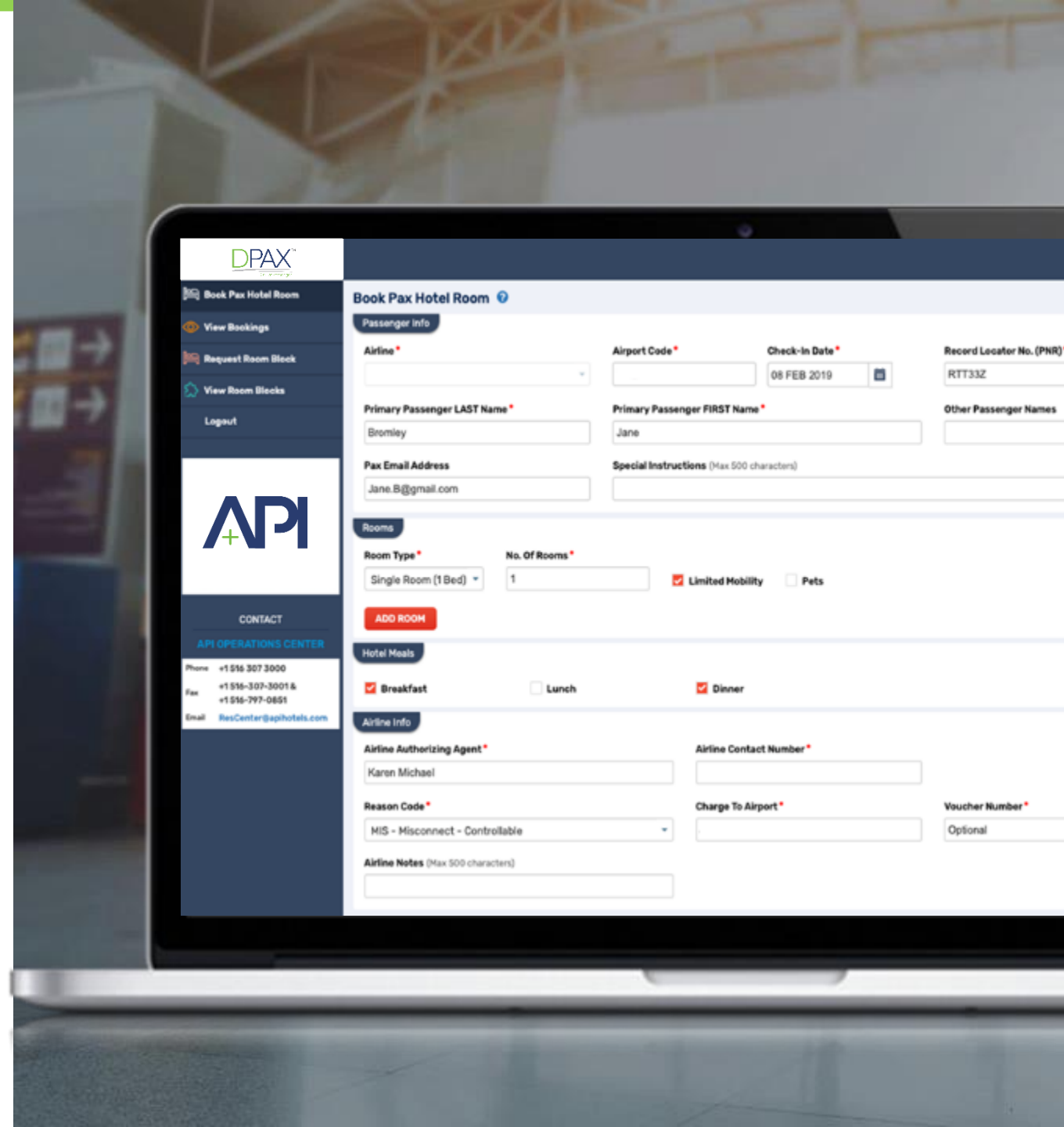
TECHNOLOGY AT OUR CORE



- End-to-end management of disrupted passengers hotel accommodations
- Enables passengers to have direct access to book hotel rooms using mobile devices

CORE FUNCTIONS

- Integration with multiple hotel booking channels, including Direct Connects to brand hotels
- Airline agent module to enable airline agent to book passenger hotel rooms
- Business rules engine for automatic selection of hotels
- Reporting of all hotel reservations made through the application to support full invoice audit



ADVANTAGES

TOTAL COST OF ACCOMMODATION



OPERATIONAL SUPPORT



EASE OF BILLING AND ACCOUNTING



CLIENT SATISFACTION



EXPERIENCE & SUCCESS

- COLLECTIVE COST REDUCTION ACROSS ALL FACETS OF CREW & GROUP ACCOMMODATION
- LONG TERM COST AVOIDANCE THROUGH TIMING AND CONTRACT DURATION

- 24 X 7 SUPPORT
- BETTER & FASTER EXECUTION OF HOTEL CHANGES FOR LAST MINUTE REQUIREMENTS

- TIMELY, ACCURATE ACCOUNTING AND RECONCILIATION OF HOTEL INVOICES
- AUTOMATED ERROR REDUCTION AND EXECUTION OF COST SAVINGS OPPORTUNITIES

- ONLINE HOTEL INFORMATION AND FEEDBACK SYSTEMS
- REDUCED ERROR RATE AND TIMELY HOTEL SOLUTIONS

- GLOBAL CLIENT BASE AND HOTEL RELATIONSHIP
- DOCUMENTED SAVINGS AND RECOMMENDATIONS FROM CLIENTS AROUND THE WORLD

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